



WHY BUY AN AWOS?

There are two main reasons for the purchase of an Automated Weather Observing System (AWOS): Increased safety and financial benefit.

Safety

Weather is one of the main causes of accidents involving aircraft. AWOS is ideal for the small to mid-sized airport or heliport, as it provides fully certified weather data to pilots on approach, as well as en route. The data is also available over a phone link to assist pilots in flight planning.

Don't be fooled by others who claim to have a lower cost system. There are only two fully FAA certified suppliers of AWOS, including AWI, and the costs for both are approximately equal. Others may claim to have an equivalent system, when in reality they have only one or two certified sensors. Ask yourself: If safety is a priority, shouldn't I have a fully certified system?

Maintenance is also vital. Some other companies claim their systems do not require maintenance. The truth is, the FAA will not commission any system that does not include maintenance. The FAA recognizes that, for a system to be truly safe, it must be properly maintained by a competent and certified technician. We all know that things can go wrong, especially if they are not looked after closely.

State and federal governments often recognize the positive implications that come with AWOS installation at their airports. A little research can tell you whether government dollars are available for your facility to purchase an AWOS. The federal government has a program called the Airport Improvement Program (AIP) that is administered by the FAA. This program provides federal funding to assist an airport in installing an AWOS—but only if the AWOS is certified by the FAA.

If safety is your concern, you really deserve an All Weather, Inc. AWOS.

Financial Benefit

Small and medium size airports are always looking for ways to increase their revenue by collecting more landing fees, selling more fuel, and attracting more pilots to use their airport as a stopover. Facilities with an AWOS will often realize benefits through increased traffic, as they are viewed by pilots as safer and more convenient than those without. Ask your pilots if they would prefer to have a constantly broadcast Met Report on a specific frequency from a fully FAA certified weather reporting system, or if they want the hassle of trying to get the data from the Unicom, in the hope that no one else is using it. If someone else is already speaking on the Unicom, the weather data will not be available. Even if it is, it is still not certified. And because it is not maintained, it may not even be working!

The AWOS is also considered an FAA approved source of weather for all commercial flight operations, making the airport accessible to commercial operators in all weather conditions.

Communities often support an AWOS installation at their local airport because of the increased traffic and safety, which can translate to positive economic impacts.

Given that Government Funding is available through the AIP program to assist in the procurement of an AWOS, and having an AWOS could well increase your revenue, don't you owe it to yourself and your airport to get started on your AWOS procurement now?

Call 1-800-824-5873

